

# GOMSPACE

1 OCTOBER – 31 DECEMBER 2023  
AND 1 JANUARY – 31 DECEMBER 2023

## FOURTH QUARTER 2023

(Q4 2022 COMPARISON IN BRACKETS)

- Order intake increased by 270% to T.SEK 103,291 (27,880)
- Revenue decreased by 24% to T.SEK 38,403 (50,659)
- Gross margin increased to 12% (negative 51%)
- Operating profit (EBIT) was negative T.SEK 26,039 (negative 80,364)
- Earnings per share was negative SEK 0.31 (negative 1.28)
- Free cash flow improved to positive T.SEK 21,190 (negative 50,749)

## FULL YEAR 2023

(FY 2022 COMPARISON IN BRACKETS)

- Order intake increased by 18% to T.SEK 195,690 (165,947)
- Revenue increased by 18% to T.SEK 234,534 (198,379)
- Gross margin increased to 4% (negative 26%)
- Operating profit (EBIT) was negative T.SEK 93,242 (negative 231,995)
- Earnings per share was negative SEK 1.14 (negative 3.76)
- The Board proposes not to pay dividends for 2023

## OUTLOOK

The guidance for positive free cash flow in the second half of 2024 is unchanged. The assumptions are that product sales will increase, presence in North America will be expanded through additional resources and partnerships, and the customer project portfolio mix will become more profitable.

## FOURTH QUARTER HIGHLIGHTS

- Our strong emphasis on our Product business has been successful this quarter. We've received orders for state-of-the-art products from a wide range of customers, totaling M.SEK 39. These orders are from 21 different customers, demonstrating our diverse customer mix.
- We restarted collaboration with Startical for the European demonstration project, and pursued an opportunity in Indonesia through a joint venture with Ellipse Partners SAS. Our focus is on project profitability and leveraging core strengths.
- We further strengthened our position in the US with a new order from NanoRacks to support an upcoming mission with a value of M.SEK 3.

## FINANCIAL SUMMARY

T.SEK	Q4			Full year		
	2023	2022	▲%	2023	2022	▲%
Orders received	103,291	27,880	270%	195,690	165,947	18%
Revenue	38,403	50,659	-24%	234,534	198,379	18%
Gross profit	4,517	-25,789	118%	8,704	-51,119	-117%
Gross margin	12%	-51%	63 pp.	4%	-26%	30 pp.
Operating profit (EBIT)	-26,039	-80,364	68%	-93,242	-231,995	60%
- As a percentage of revenues	-68%	-159%	91 pp.	-40%	-117%	77 pp.
Profit (loss) before tax	-33,658	-81,745	59%	-117,049	-232,939	50%
- As a percentage of revenues	-88%	-161%	73 pp.	-50%	-117%	67 pp.
Profit (loss) for the period	-31,900	-80,483	60%	-115,553	-227,824	49%
- As a percentage of revenues	-83%	-159%	76 pp.	-49%	-115%	66 pp.
Cost of goods sold	33,886	76,448	-56%	225,830	249,498	-9%
- As a percentage of revenues	88%	151%	-63 pp.	96%	126%	-30 pp.
Sales and distribution costs	-11,604	8,457	-237%	5,837	63,297	-91%
- As a percentage of revenues	-30%	17%	-47 pp.	2%	32%	-30 pp.
Development costs	23,737	36,194	-34%	40,130	73,945	-46%
- As a percentage of revenues	62%	71%	-9 pp.	17%	37%	-20 pp.
Administrative costs	18,199	9,994	82%	57,009	43,765	30%
- As a percentage of revenues	47%	20%	27 pp.	24%	22%	2 pp.
<b>Balance sheet items</b>						
Intangible assets	92,345	122,332	-25%	92,345	122,332	-25%
Property, plant and equipment	41,252	62,348	-34%	41,252	62,348	-34%
Working capital	2,303	6,124	-138%	2,303	6,124	-138%
Net cash and cash equivalents	61,080	33,097	85%	61,080	33,097	85%
Equity	86,782	104,798	-17%	86,782	104,798	-17%
Liabilities	189,562	229,374	-17%	189,562	229,374	-17%



## Comments from

# Carsten Drachmann

CEO

The conclusion of 2023 marked a robust performance for Q4, surpassing expectations in key focus areas such as products and free cash flow. Notably, we achieved record-breaking revenue for the year, revitalized our collaboration with Startical in Spain, and closed orders at a value of M.SEK 103, the highest since 2021.

In Q4, we achieved a positive free cash flow of M.SEK 21, marking a notable improvement of M.SEK 27 from Q3. This outcome aligns well with our strategic focus and concludes the year with an approximate balance of M.SEK 61 in the bank, up from M.SEK 46 in Q3.

Q4 revenue amounted to M.SEK 38, contributing to a record annual revenue of M.SEK 235 for the full year 2023. The EBIT for Q4 was of M.SEK -26 and full year EBIT was M.SEK -93. The EBIT is impacted by accounting treatment of reassessment of work in progress and impairment of development projects during the year; this has led to a negative result but does not have an effect on free cash flow.

Product order intake for Q4 reached M.SEK 39, compared to M.SEK 22 in Q3 2023. The annual product order intake rose to approximately M.SEK 96, a substantial increase from the M.SEK 60 recorded in 2022. Notably, North America exhibited momentum with a Q4 product order intake of M.SEK 7.5, bringing the annual total to M.SEK 15.

The agreement with Startical in Spain, reinstated on December 11, marks a significant achievement, signaling the resumption of the space-based air traffic management project. With a settlement on the previous project and all outstanding issues resolved, we are fully focused on completing the program by 2025.

Looking ahead, our emphasis remains on effective cash management. The positive cash flow trend from Q4 2023 aligns with our goal of achieving a positive free cash flow in the second half of 2024.

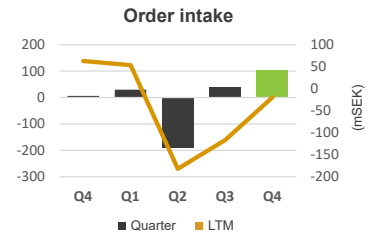
To reach our goal, the strategic focus for 2024 encompasses three key areas:

1. Increase product order intake globally, with a specific emphasis on solidifying our Product business as a substantial contributor to company profitability.
2. Capitalizing on North America's position as the largest global market for new space, anticipating sustained growth through a mix of small and mid-size deals, with potential for larger contracts.
3. In the Program business, dedicated to building specialized satellites for various missions, our objective is to at least maintain current activity levels with an emphasis on improved profitability. In addition, exploring larger opportunities remains a constant focus.

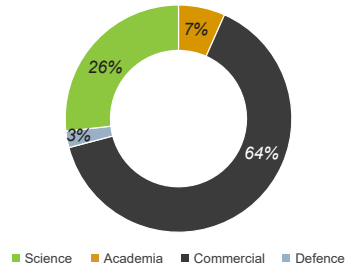
Excited about the transformed GomSpace and renewed momentum, I eagerly anticipate executing on our plans for 2024.

## Financial Performance

T.SEK	Business areas				Total
	Academia	Com-mercial	Defence	Science	
Order backlog 1 January 2023	6,771	88,917	6,385	306,583	408,656
Currency adjustment	200	4,237	354	7,569	12,360
Order intake	5,017	52,228	1,365	33,789	92,399
Cancelled orders	0	0	0	-215,030	-215,030
Converted to revenue	-7,366	-87,850	-5,149	-95,766	-196,131
<b>Order backlog 30 September 2023</b>	<b>4,622</b>	<b>57,533</b>	<b>2,955</b>	<b>37,145</b>	<b>102,254</b>
Currency adjustment	-363	-4,246	-170	-3,254	-8,032
Order intake	8,062	73,459	3,873	17,897	103,291
Cancelled orders	0	0	0	-3,192	-3,192
Converted to revenue	-4,961	-26,692	-524	-6,227	-38,403
<b>Order backlog 31 December 2023</b>	<b>7,360</b>	<b>100,054</b>	<b>6,134</b>	<b>42,369</b>	<b>155,918</b>



Order intake Jan-Dec 2023 split per business area



### Order intake and backlog

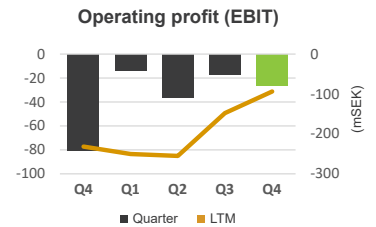
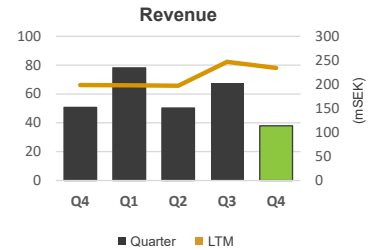
The backlog is diversified into several business areas with a diverse customer base. The order intake of T.SEK 103,291 (27,880) demonstrates high sales activity, which secures a strong beginning for 2024.

Roughly 40% of the order intake comes from products, platforms, payloads, and subsystems. Products have a higher margin and a faster book-to-bill ratio compared to solutions.

### Revenue and operating profit (EBIT)

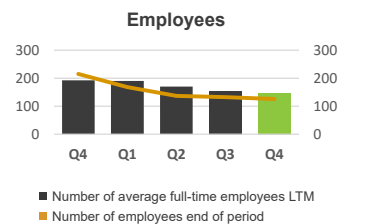
Revenue for the quarter ended at T.SEK 38,403 (50,659), which was in line with our expectations. Most of our revenue was generated from the commercial business area, which has a higher margin than academia and science. This confirms our strategy of gradually improving our margin within our project business. Going forward, we aim to prioritize engineering projects with a higher degree of reuse, improved predictability, and better earnings. However, we assessed that the cost to complete the project portfolio has increased and therefore negatively impacted the quarter.

The operating profit (EBIT) has improved, amounting to negative T.SEK 26,039 (previously negative 80,364). The earnings have been negatively affected due to the impairment of intangible assets and inventory. However, there has been a positive impact due to the reversal of a provision for loss on the customer Startical.



### Employees

	Q4 2022		Q1 2023		Q2 2023		Q3 2023		Q4 2023	
Technology	140	63%	102	61%	79	58%	72	55%	68	54%
Manufacturing	45	24%	38	23%	36	26%	36	27%	34	27%
Sales and distribution	12	4%	11	7%	10	7%	11	8%	11	9%
Administration	18	9%	17	10%	12	9%	13	10%	13	10%
Number of employees end of period	215	100%	168	100%	137	100%	132	100%	126	100%
Number of average full-time employees LTM	192		190		170		154		147	



### Cash flow

The free cash flow was positive T.SEK 21,190, indicating a continued focus and an improvement from the previous quarter's negative 6,311 in Q3 2023.

We have a positive net working capital of T.SEK 2,303 (6,124 in Q4 2022). Compared to Q3 2023, there has been an improvement of T.SEK 31,187 in net working capital. This improvement can be attributed to a greater emphasis on cost control, reducing inventory, and a heightened focus on invoicing and timely payment collection for deliveries. All these initiatives were undertaken to enhance focus and improve our net working capital.

The cash flow from investing activities is positive, amounting to T.SEK 568, primarily due to sub-lease of leasehold in Sweden. The investment in assets was negative T.SEK 236. We are currently focusing on developing our products, however, the cost associated with this development is not considered an investment in intangible assets. Our investment strategy has shifted towards prioritizing reusability in our deliveries, which has resulted in a decrease in our overall investments.

Net cash flow was positive T.SEK 16,677 (negative 1,686 in Q4 2022).

Cash flow from financing primarily pertains to the payments associated with capitalized lease contracts.

Cash and cash equivalents at the end of Q4 2023 were T.SEK 61,080 (Q3 2023 45,876) in line with our expectations.

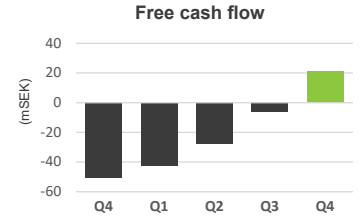
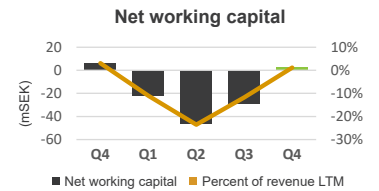
### Risks

The Group is exposed to credit risks and other financial risks, such as market risks, including foreign exchange, interest, and liquidity risks.

There has been no increase in the risks identified and discussed on pages 14-16 of the Annual Report for 2022.

### Ownership

As of 31 December 2023, The Hargreaves Family No. 14 was the largest shareholder (29.58%), followed by Hansen & Langeland ApS (9.73%). The number of shareholders as of 31 December was 10,661.



## Outlook

The guidance for a positive free cash flow in the second half of 2024 is maintained based on the following assumptions:

- **Product Business** - Increased focus on managing the product business, both with regard to stable product development and increased sales focus. The company has a strong contribution margin from products and efforts here will improve the overall profitability of the company.
- **Focus on project profitability and best fit** - Identify what customer projects are best suited to GomSpace. The company will focus on leveraging its core strength and focus on customer mission success and profitability of projects.
- **Expand North America** - Expand presence in North America through additional resources and partnerships. The US represents more than half of the global accessible market for GomSpace and represents a strong growth opportunity for existing technology within a reasonable timeframe.

We still aim to grow our revenue over time but in the intermediate term, profitability and cash come before revenue.

## Group - Key Figures and Ratios

T.SEK	Q4		Full year	
	2023	2022	2023	2022
<b>KEY FIGURES</b>				
Revenue	38,403	50,659	234,534	198,379
Gross profit	4,517	-25,789	8,704	-51,119
Operating profit (EBIT)	-26,039	-80,364	-93,242	-231,995
Net financial items	-7,619	-1,381	-23,807	-944
Profit (loss) before tax	-33,658	-81,745	-117,049	-232,939
Profit (loss) for the period	-31,900	-80,483	-115,553	-227,824
Investments in PPE	-804	523	76	9,552
Total assets	276,344	331,445	276,344	331,172
Equity	86,782	104,798	86,782	104,798
Total liabilities	189,562	226,647	189,562	226,647
<b>RATIOS</b>				
Gross margin (%)	12%	-51%	4%	-26%
Operating margin (%)	-68%	-159%	-40%	-117%
Net margin (%)	-83%	-159%	-49%	-115%
Return on invested capital (%)	-42%	-68%	-42%	-68%
Return on equity (%)	-131%	-138%	-131%	-138%
Equity ratio (%)	31%	31%	31%	31%
Earnings per share, basic, SEK	-0.31	-1.28	-1.14	-3.76
Earnings per share, diluted, SEK	-0.23	-1.00	-0.82	-3.67
Number of outstanding shares basic, average	101,699,461	62,729,763	101,699,461	60,546,859
Number of outstanding shares end of period	140,669,159	62,729,763	140,669,159	62,729,763

Definition of key figures and ratios are defined in Note 1.

## Consolidated Income

T.SEK	Note	Q4		Full year	
		2023	2022	2023	2022
Revenue	3	38,403	50,659	234,534	198,379
Cost of goods sold		-33,886	-76,448	-225,830	-249,498
<b>Gross profit</b>		<b>4,517</b>	<b>-25,789</b>	<b>8,704</b>	<b>-51,119</b>
Sales and distribution costs		11,604	-8,457	-5,837	-63,297
Development costs		-23,737	-36,194	-40,130	-73,945
Administrative costs		-18,199	-9,994	-57,009	-43,765
Other operating income		-224	70	1,030	131
<b>Operating profit (loss)</b>		<b>-26,039</b>	<b>-80,364</b>	<b>-93,242</b>	<b>-231,995</b>
Finance income		6,155	-774	15,708	1,900
Finance expenses		-13,774	-607	-39,515	-2,844
<b>Profit (loss) before tax</b>		<b>-33,658</b>	<b>-81,745</b>	<b>-117,049</b>	<b>-232,939</b>
Tax		1,758	1,262	1,496	5,115
<b>Profit (loss) for the period</b>		<b>-31,900</b>	<b>-80,483</b>	<b>-115,553</b>	<b>-227,824</b>
<b>Profit (loss) is attributable to:</b>					
Owners of GomSpace Group AB		-31,900	-80,483	-115,553	-227,824
		<b>-31,900</b>	<b>-80,483</b>	<b>-115,553</b>	<b>-227,824</b>
<b>Consolidated Comprehensive Income</b>					
Profit (loss) for the period		-31,900	-80,483	-115,553	-227,824
<b>Items which may be reclassified to the income statement:</b>					
Foreign exchange rate adjustments		-6,008	1,528	-630	11,211
<b>Other comprehensive income for the period, net of tax</b>		<b>-6,008</b>	<b>1,528</b>	<b>-630</b>	<b>11,211</b>
<b>Total comprehensive income for the period</b>		<b>-37,908</b>	<b>-78,955</b>	<b>-116,183</b>	<b>-216,613</b>
<b>Total comprehensive income for the period is attributable to:</b>					
Owners of GomSpace Group AB		-37,908	-78,955	-116,183	-216,613
		<b>-37,908</b>	<b>-78,955</b>	<b>-116,183</b>	<b>-216,613</b>
Earnings per share, basic, SEK		-0.31	-1.28	-1.14	-3.76
Earnings per share, diluted, SEK		-0.23	-1.00	-0.82	-3.67
Number of outstanding shares basic, average		101,699,461	62,729,763	101,699,461	60,546,859
Number of outstanding shares diluted, average		140,669,159	62,729,763	140,669,159	62,729,763

## Notes without reference

- Accounting policies
- Significant accounting estimates and judgments
- 
- Share based payments

## Consolidated Financial Position

T.SEK	31 Dec	
	2023	2022
<b>ASSETS</b>		
Completed development projects	10,399	11,548
In-process development projects	81,345	110,014
Other intangible assets	601	734
<b>Intangible assets</b>	<b>92,345</b>	<b>122,332</b>
Property, plant, and equipment	10,841	18,767
Right-of-use assets	30,411	43,581
<b>Property, plant, and equipment</b>	<b>41,252</b>	<b>62,348</b>
Other non-current assets	4,800	4,794
<b>Non-current assets</b>	<b>4,800</b>	<b>4,794</b>
<b>Total non-current assets</b>	<b>138,397</b>	<b>189,474</b>
Raw materials and consumables	43,475	46,162
<b>Inventories</b>	<b>43,475</b>	<b>46,162</b>
Contract work	12,196	29,264
Trade receivables	10,671	19,954
Tax receivable	1,992	6,898
Other prepayments	4,719	4,033
Other receivables	3,814	5,290
<b>Receivables</b>	<b>33,392</b>	<b>65,439</b>
<b>Cash and cash equivalents</b>	<b>61,080</b>	<b>33,097</b>
<b>Total current assets</b>	<b>137,947</b>	<b>144,698</b>
<b>Total assets</b>	<b>276,344</b>	<b>334,172</b>

**Notes without reference**

1. Accounting policies
2. Significant accounting estimates and judgments
4. Share based payments

T.SEK	31 Dec	
	2023	2022
<b>EQUITY AND LIABILITIES</b>		
Share capital	9,847	4,391
Share premium	769,102	676,505
Share based payment reserve	114	0
Translation reserve	17,870	18,500
Retained earnings	-710,151	-594,598
<b>Total equity</b>	<b>86,782</b>	<b>104,798</b>
Credit institutions	60,259	6,885
Lease liabilities	21,182	32,382
Provision for loss on contract work	5,093	0
Other liabilities	8,337	8,521
<b>Total non-current liabilities</b>	<b>94,871</b>	<b>47,788</b>
Current portion of non-current liabilities	16,471	16,709
Trade payables and other payables	14,898	27,757
Contract work	48,729	51,458
Prepayments	1,737	2,261
Corporation tax	1,042	1,120
Other liabilities	11,814	82,281
<b>Total current liabilities</b>	<b>94,691</b>	<b>181,586</b>
<b>Total liabilities</b>	<b>189,562</b>	<b>229,374</b>
<b>Total equity and liabilities</b>	<b>276,344</b>	<b>334,172</b>

**Notes without reference**

1. Accounting policies
2. Significant accounting estimates and judgments
4. Share based payments



## Consolidated Changes in Equity

T.SEK	Share capital	Share premium	Other reserves	Translation reserves	Retained earnings incl result for the period	Total equity
<b>Equity 01.01.2022</b>	<b>3,660</b>	<b>581,599</b>	<b>0</b>	<b>7,289</b>	<b>-367,658</b>	<b>224,890</b>
Profit (loss) for the period	0	0	0	0	-227,824	-227,824
Total comprehensive income for the period	0	0	0	11,211	0	11,211
<b>Total comprehensive income for the period</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11,211</b>	<b>-227,824</b>	<b>-216,613</b>
<b>Transactions with owners in their capacity as owners</b>						
Increase in share capital	731	101,831	0	0	0	102,562
Increase in share capital, costs	0	-6,925	0	0	0	-6,925
Fair value adjustment, convertible loan	0	0	0	0	884	884
	<b>731</b>	<b>94,906</b>	<b>0</b>	<b>0</b>	<b>884</b>	<b>96,521</b>
<b>Equity 31.12.2022</b>	<b>4,391</b>	<b>676,505</b>	<b>0</b>	<b>18,500</b>	<b>-594,598</b>	<b>104,798</b>
<b>Equity 01.01.2023</b>	<b>4,391</b>	<b>676,505</b>	<b>0</b>	<b>18,500</b>	<b>-594,598</b>	<b>104,798</b>
Profit (loss) for the period	0	0	0	0	-115,553	-115,553
Share based payments	0	0	114	0	0	114
Total comprehensive income for the period	0	0	0	-630	0	-630
<b>Total comprehensive income for the period</b>	<b>0</b>	<b>0</b>	<b>114</b>	<b>-630</b>	<b>-115,553</b>	<b>-116,069</b>
<b>Transactions with owners in their capacity as owners</b>						
Increase in share capital	5,456	95,865	0	0	0	101,321
Increase in share capital, costs	0	-3,269	0	0	0	-3,269
	<b>5,456</b>	<b>92,597</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>98,053</b>
<b>Equity 31.12.2023</b>	<b>9,847</b>	<b>769,102</b>	<b>114</b>	<b>17,870</b>	<b>-710,151</b>	<b>86,782</b>

**Notes without reference**

1. Accounting policies
2. Significant accounting estimates and judgments
4. Share based payments

## Consolidated Cash Flow

T.SEK	Q4		Full year	
	2023	2022	2023	2022
Profit (loss) before tax	-34,060	-81,745	-117,451	-232,939
Reversal of financial items	7,618	1,382	23,806	944
Depreciation, amortization and impairments	7,558	30,380	59,011	74,507
Non-cash items	-88	-1,671	-5,926	21,307
Changes in inventories	18,758	-1,910	2,595	-6,849
Changes in trade receivables	14,576	19,846	9,190	14,849
Changes in other receivables	21,141	-725	18,102	-8,768
Changes in trade and other payables	-20,334	-8,602	-35,483	-24,029
<b>Cash flow from primary operating activities</b>	<b>15,169</b>	<b>-43,045</b>	<b>-46,156</b>	<b>-160,978</b>
Received interest financials	1,765	22	1,904	22
Paid interest financials cost	-3,304	-515	-10,320	-2,587
Tax received	6,639	6,037	6,639	6,037
Tax paid	352	-169	0	-1,560
<b>Cash flow from operating activities</b>	<b>20,621</b>	<b>-37,670</b>	<b>-47,933</b>	<b>-159,066</b>
Investments in intangible assets (before grants)	-236	-12,613	-7,494	-40,706
Investments in leasehold improvement, plant and equipment	804	-523	-76	-9,552
Deposit paid	0	-3	-30	-260
Government grants	0	60	159	5,696
<b>Cash flow from investing activities</b>	<b>568</b>	<b>-13,079</b>	<b>-7,441</b>	<b>-44,822</b>
<b>Free cash flow</b>	<b>21,189</b>	<b>-50,749</b>	<b>-55,374</b>	<b>-203,888</b>
<i>Financing from debt:</i>				
Borrowings	-12	53,593	57,320	53,593
Repayment of borrowings	-832	-1,180	-57,615	-4,012
Payment of lease liabilities	-3,668	-3,348	-12,905	-12,370
	-4,512	49,065	-13,200	37,211
<i>Financing from shareholders:</i>				
Capital increase	0	0	101,321	102,562
Capital increase, costs	0	-1	-3,269	-6,925
	0	-1	98,052	95,637
<b>Cash flow from financing activities</b>	<b>-4,512</b>	<b>49,064</b>	<b>84,852</b>	<b>132,848</b>
<b>Net cash flow for the period</b>	<b>16,677</b>	<b>-1,685</b>	<b>29,478</b>	<b>-71,040</b>
Cash and cash equivalents, beginning of the period	45,876	20,982	33,097	12,476
Unrealized exchange rate gains and losses on cash	-1,473	-565	-1,495	4,319
Change in bank deposit for security	0	14,365	0	16,302
<b>Cash and cash equivalents, end of the period</b>	<b>61,080</b>	<b>33,097</b>	<b>61,080</b>	<b>33,097</b>
<i>Reconciliation of cash and cash equivalents</i>				
Cash and cash equivalents according to the balance sheet	61,080	33,097	61,080	33,097
Bank deposit	0	0	0	0
<b>Cash and cash equivalents according to the cash flow statement</b>	<b>61,080</b>	<b>33,097</b>	<b>61,080</b>	<b>33,097</b>

## Notes without reference

- Accounting policies
- Significant accounting estimates and judgments
- 
- Share based payments

## Parent Company Income

T.SEK	Q4		Full year	
	2023	2022	2023	2022
Revenue	11,964	10,217	41,690	40,678
<b>Gross profit</b>	<b>11,964</b>	<b>10,217</b>	<b>41,690</b>	<b>40,678</b>
Administrative costs	-56,358	-46,698	-91,508	-108,529
Other operating income	0	0	780	0
<b>Operating profit (loss)</b>	<b>-44,393</b>	<b>-36,481</b>	<b>-49,038</b>	<b>-67,851</b>
Write down of investment in subsidiaries	0	-358,599	0	-365,608
Finance income	5,294	1,087	6,031	3,591
Finance expenses	-12	-1,337	-7,844	-1,354
<b>Profit (loss) before tax</b>	<b>-39,111</b>	<b>-395,330</b>	<b>-50,851</b>	<b>-431,222</b>
Tax	0	0	0	0
<b>Profit (loss) for the period</b>	<b>-39,111</b>	<b>-395,330</b>	<b>-50,851</b>	<b>-431,222</b>
<b>Profit (loss) is attributable to:</b>				
Owners of GomSpace Group AB	-39,111	-395,330	-50,851	-431,222
	<b>-39,111</b>	<b>-395,330</b>	<b>-50,851</b>	<b>-431,222</b>
<b>Comprehensive income</b>				
<b>Profit (loss) for the period</b>	<b>-39,111</b>	<b>-395,330</b>	<b>-50,851</b>	<b>-431,222</b>
<b>Total comprehensive income for the period</b>	<b>-39,111</b>	<b>-395,330</b>	<b>-50,851</b>	<b>-431,222</b>

## Notes without reference

1. Accounting policies
2. Significant accounting estimates and judgments
4. Share based payments

## Parent Company Financial Position

T.SEK	31 Dec	
	2023	2022
<b>ASSETS</b>		
GomSpace A/S	160,141	160,141
GomSpace Sweden AB	0	0
GomSpace Orbital ApS	0	0
GomSpace Luxembourg S.à r.l.	20,320	20,320
GomSpace Asia PTE Ltd	2,142	2,142
GomSpace North America LLC	1,105	1,105
GomSpace France SAS	105	105
<b>Investments in subsidiaries</b>	<b>183,813</b>	<b>183,813</b>
<b>Total non-current assets</b>	<b>183,813</b>	<b>183,813</b>
Receivables from subsidiaries	0	10,193
Tax receivable	55	55
Other prepayments	1,218	932
Other receivables	2	31
<b>Receivables</b>	<b>1,276</b>	<b>11,211</b>
<b>Cash and cash equivalents</b>	<b>19,500</b>	<b>16,100</b>
<b>Total current assets</b>	<b>20,776</b>	<b>27,311</b>
<b>Total assets</b>	<b>204,589</b>	<b>211,124</b>
<b>EQUITY AND LIABILITIES</b>		
Share capital	9,847	4,391
Share premium	765,814	673,217
Share based payment reserve	114	0
Retained earnings	-573,619	-522,768
<b>Total equity</b>	<b>202,156</b>	<b>154,840</b>
Payables to subsidiaries	0	0
Trade payables and other payables	2,277	3,354
Other liabilities	156	52,930
<b>Total current liabilities</b>	<b>2,433</b>	<b>56,284</b>
<b>Total liabilities</b>	<b>2,433</b>	<b>56,284</b>
<b>Total equity and liabilities</b>	<b>204,589</b>	<b>211,124</b>

### Notes without reference

1. Accounting policies
2. Significant accounting estimates and judgments
4. Share based payments

## Notes

## 1. Accounting policies

**Basis of preparation**

The interim consolidated financial statements for the fourth quarter of 2023 have been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The parent company applies the Swedish Annual Accounts Act and RFR 2 Reporting for legal entities.

The interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual consolidated financial statements as of 31 December 2022. Any changes from the Annual Report 2022 are described below.

**Key ratios definitions**

Gross margin	=	$\frac{\text{gross profit}}{\text{revenue}}$	The gross margin shows the amount of total sales revenue that the group retains after incurring the direct costs associated with producing.
Operating (EBIT) margin	=	$\frac{\text{operating profit}}{\text{revenue}}$	The ratio shows the group's operational profitability after depreciation and write-downs.
Net margin	=	$\frac{\text{profit}}{\text{revenue}}$	The net margin shows the ratio of profit (loss) the group earns to the group's total amount of revenue.
Return on invested capital LTM	=	$\frac{\text{profit}}{\text{total assets}}$	The ratio shows how well the group is using its capital to generate profits.
Return on equity LTM	=	$\frac{\text{profit}}{\text{average equity}}$	Return on equity shows how good the group is in generating returns on the investment it received from its shareholders.
Equity ratio	=	$\frac{\text{equity}}{\text{total assets}}$	The ratio is used to measure the group's financial stability.
Earnings per share, basic	=	$\frac{\text{profit}}{\text{number of shares basic, average}}$	The ratio shows the profitability of the group based on outstanding shares.
Earnings per share, diluted	=	$\frac{\text{profit}}{\text{number of shares diluted, average}}$	The ratio shows the profitability of the group based on outstanding shares and expected dilutive securities.
Net working capital	=	Inventory + Contract work + Trade receivables + Other prepayments + Other receivables - Trade payables and other payables - Contract work - Prepayments - Other liabilities	Net working capital shows the group's ability to pay its current liabilities with its current assets.

## 1. Accounting policies (continued)

## Reconciliation of consolidated alternative key figures

T.SEK	Q4		Full year	
	2023	2022	2023	2022
Gross profit	4,115	-25,789	8,704	-51,119
Revenue	38,403	50,659	234,534	198,379
<b>Gross margin</b>	<b>12%</b>	<b>-51%</b>	<b>4%</b>	<b>-26%</b>
Operating profit (EBIT)	-26,039	-80,364	-93,242	-231,995
Revenue	38,403	50,659	234,534	198,379
<b>Operating (EBIT) margin</b>	<b>-68%</b>	<b>-159%</b>	<b>-40%</b>	<b>-117%</b>
Profit (loss) for the year	-31,900	-80,483	-115,553	-227,824
Revenue	38,403	50,659	234,534	198,379
<b>Net margin</b>	<b>-83%</b>	<b>-159%</b>	<b>-49%</b>	<b>-115%</b>
Profit (loss) for the year LTM	-115,553	-227,824	-115,553	-227,824
Total Assets	276,344	334,172	276,344	334,172
<b>Return on invested capital LTM</b>	<b>-42%</b>	<b>-68%</b>	<b>-42%</b>	<b>-68%</b>
Profit (loss) for the year LTM	-115,553	-227,824	-115,553	-227,824
Average equity LTM	88,160	164,844	88,160	164,844
<b>Return on equity LTM</b>	<b>-131%</b>	<b>-138%</b>	<b>-131%</b>	<b>-138%</b>
Equity	86,782	104,798	86,782	104,798
Total Assets	276,344	334,172	276,344	334,172
<b>Equity ratio</b>	<b>31%</b>	<b>31%</b>	<b>31%</b>	<b>31%</b>
Profit (loss) for the year	-31,900	-80,483	-115,553	-227,824
Number of outstanding shares basic and diluted, average	101,699	62,730	101,699	60,547
<b>Earnings per share, basic, SEK</b>	<b>-0.31</b>	<b>-1.28</b>	<b>-1.14</b>	<b>-3.76</b>
Profit (loss) for the year	-31,900	-80,483	-115,553	-227,824
Number of outstanding shares diluted, average	140,669	80,244	140,669	62,038
<b>Earnings per share, diluted, SEK</b>	<b>-0.23</b>	<b>-1.00</b>	<b>-0.82</b>	<b>-3.67</b>
Inventories	-43,475	-46,162	-43,475	-46,162
Contract work	-12,196	-29,264	-12,196	-29,264
Trade receivables	-10,671	-19,954	-10,671	-19,954
Other prepayments	-4,719	-4,033	-4,719	-4,033
Other receivables	-3,814	-5,290	-3,814	-5,290
Trade payables and other payables	14,898	27,757	14,898	27,757
Contract work	48,729	51,458	48,729	51,458
Prepayments	1,737	2,261	1,737	2,261
Other liabilities	11,814	29,351	11,814	29,351
<b>Net working capital</b>	<b>2,303</b>	<b>6,124</b>	<b>2,303</b>	<b>6,124</b>

**New standards adopted by the Group**

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2022. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Several amendments apply for the first time in 2023 but do not have an impact on the interim condensed consolidated financial statements of the Group.

## 2. Significant accounting estimates and judgments

In preparing the interim condensed consolidated financial statements, management makes various accounting estimates and assumptions which form the basis of the presentation, recognition, and measurement of the Group's assets and liabilities.

The accounting estimates and judgments are the same in the interim condensed consolidated financial statements, as described in note 3 of the annual consolidated financial statements of 2022.

## 3. Revenue

T.SEK	Business areas				Total
	Academia	Commercial	Defence	Science	
<b>Jan-Dec 2023</b>					
<b>Geographical</b>					
Sweden	0	961	0	0	961
Denmark	0	3,137	0	0	3,137
Europe (excluding Sweden and Denmark)	2,266	92,803	537	100,451	196,057
USA	5,257	10,441	557	70	16,325
Asia	3,253	7,218	0	1,472	11,943
Rest of the world	1,551	-19	4,579	0	6,110
	<b>12,327</b>	<b>114,541</b>	<b>5,672</b>	<b>101,993</b>	<b>234,534</b>
<b>Jan-Dec 2022</b>					
<b>Geographical</b>					
Sweden	0	246	0	673	919
Denmark	0	398	256	0	654
Europe (excluding Sweden and Denmark)	1,647	109,292	1,996	38,917	151,852
USA	935	10,610	804	237	12,586
Asia	3,484	7,130	0	1,754	12,368
Rest of the world	505	193	19,302	0	20,000
	<b>6,571</b>	<b>127,869</b>	<b>22,358</b>	<b>41,581</b>	<b>198,379</b>
<b>Jan-Dec 2023</b>					
<b>Major goods/service lines</b>					
Revenue from satellite solutions (over time)	1,498	56,140	4,464	100,683	162,786
Revenue from platforms, payloads and, subsystems (over time)	10,829	58,401	1,208	1,310	71,748
	<b>12,327</b>	<b>114,541</b>	<b>5,672</b>	<b>101,993</b>	<b>234,534</b>
<b>Jan-Dec 2022</b>					
<b>Major goods/service lines</b>					
Revenue from satellite solutions (over time)	1,593	74,581	20,736	40,284	137,194
Revenue from platforms, payloads, and subsystems (over time)	4,978	53,288	1,622	1,297	61,185
	<b>6,571</b>	<b>127,869</b>	<b>22,358</b>	<b>41,581</b>	<b>198,379</b>
<b>Jan-Dec 2023</b>					
<b>Order book</b>					
Order backlog 1 January 2023	6,771	88,917	6,385	306,583	408,656
Currency adjustment	-163	-9	184	4,315	4,328
Order intake	13,079	125,687	5,237	51,686	195,690
Canceled orders	0	0	0	-218,222	-218,222
Converted to revenue	-12,327	-114,541	-5,672	-101,993	-234,534
<b>Order backlog 31 December 2023</b>	<b>7,360</b>	<b>100,054</b>	<b>6,134</b>	<b>42,369</b>	<b>155,918</b>
<b>Jan-Dec 2022</b>					
<b>Order book</b>					
Order backlog 1 January 2022	5,213	179,111	20,220	335,421	539,965
Currency adjustment	-3,137	5,844	2,920	-1,430	4,197
Order intake	11,774	132,327	5,603	16,243	165,947
Cancelled orders	-508	-100,496	0	-2,070	-103,074
Converted to revenue	-6,571	-127,869	-22,358	-41,581	-198,379
<b>Order backlog 31 December 2022</b>	<b>6,771</b>	<b>88,917</b>	<b>6,385</b>	<b>306,583</b>	<b>408,656</b>

## 4. Share-based payment

The Board of Directors of GomSpace Group AB (parent company of GomSpace A/S) obtained approval to implement a share-based incentive program (equity-settled share-based payment transactions) in the form of a warrant scheme offered to the CEO and CFO of the group. The warrants give participants the right to purchase newly issued shares in GomSpace Group AB.

In Q2 2023 a total of 648,000 warrants were approved and granted to the CEO and CFO. On 31 May 2023 GomSpace Group AB granted the warrants. The share-based payment transaction is accounted for as an equity-settled share-based payment scheme in GomSpace A/S. The warrants vest in five equal annual instalments commencing on the 1 June 2024, with the final installment vesting on 1 June 2028. The warrants can be exercised within certain exercise windows between 1 June 2026 and 31 December 2028. Vesting of the warrants will be conditional upon the continued employment of the participants.

In the consolidated financial statements of the Group, the cost is recognized in employee benefits expense, together with a corresponding increase in equity (Other reserves), over the period in which the service conditions are fulfilled (the vesting period). The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The expense or credit in the income statement for a period represents the movement in cumulative expense recognized at the beginning and end of that period.

The financial statements of GomSpace Group AB, as principal to the share-based payment transaction, will recognize an increase in the cost of investment in the subsidiary receiving the employment services, representing a capital contribution based on the share-based payment charge over the vesting period.

A management recharge based on the grant date fair value of the warrants is accrued over the vesting period of the share-based payment. The accrued recharge is credited against the cost of investment (a return of capital contribution), up to the amount of the original capital contribution, with any excess recharge being recognized in the income statement.

The total expense recognized in the income statement for the quarter related to the warrant schemes was T.SEK 114.

The fair value of the warrants has been calculated using the Black-Scholes option-pricing model. Key inputs in the valuation model include:

	<b>Warrant program (2023/2028)</b>
Expected future dividend (SEK per share)	0
Volatility	73,8%
Risk free interest rate	3,53%
Life of warrant	65 months
Share price at grant date (SEK per share)	1,41
Exercise price (SEK per share)	2,70
Fair value at grant date (SEK per warrant)	0,71
Outstanding warrants 31 December 2023	648,000
Quantity shares 31 December 2023	648,000

The volatility has been determined using the volatility in GomSpace Group AB's share price, together with benchmarking against peer group companies.

Set out below are the summary movements in warrants during the year. There are currently no exercisable warrants.

	<b>No. warrants 2023</b>
Outstanding at 1 January	0
Granted	648,000
Forfeited	0
Exercised	0
Expired	0
Outstanding at 31 December	648,000
Exercisable at 31 December	0

Please refer to minutes from AGM on 31 May 2023 for further information about the warrant program ([https://gomspace.com/UserFiles/Minutes\\_AGM\\_GomSpace\\_31\\_May\\_2023.pdf](https://gomspace.com/UserFiles/Minutes_AGM_GomSpace_31_May_2023.pdf)).



## Financial Calendar

Interim report January - March 2024

26 May 2024

## COMPANY INFORMATION

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GomSpace Sweden AB, 100%  
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 France  
 Org.nr. 910 682 277

AUDITORS  
 Ernst & Young AB

CERTIFIED ADVISOR  
 FNCA Sweden AB

## MANAGEMENT'S STATEMENT

The Executive Board and the Board of Directors certify that this Interim Report presents a true and fair view of the Group's and the parent company's assets, liabilities and financial position on 31 December 2023 and of the results of the Group's and the parent company's operations and cash flow. The Interim Report also describes the significant risks and uncertainties facing the parent Company and other companies in the Group.

Stockholm, Stockholm, 27 February 2024

## Executive Board and the Board of Directors

Carsten Drachmann  
CEO

Troels Dalsgaard  
Deputy CEO and CFO

Stefan Gardefjord  
Chair

Steen Lorenz Johan Hansen  
Vice Chair

Henrik Kølle

Nikolaj Wendelboe

Kenn Herskind

This Interim Report has not been reviewed by the company's auditors.

